



Pipeline Industries Ltd
 48-50 Patiki Road
 Avondale AUCKLAND
 Ph: 64-9-8284710
 Fax: 64-9-8289165

P O Box 71051
 Rosebank
 AUCKLAND
 accounts@hoseshop.co.nz
 www.hoseshop.co.nz

Branches: Pipeline Industries Ltd
 East Tamaki
 New Plymouth
 Ashburton
 Timaru

Credit Application and Terms of Trading

Company/Trading Name: _____ Company No: _____
 Postal Address: _____
 Business Location: _____
 Phone: _____ Fax: _____ Postal Code: _____
 Email Address: _____
 ✦ **Accounts Email:** _____
 Date Business Established: _____
 Bank and Branch: _____
 Accountants Name: _____
 Phone: _____ Fax: _____

If the Business is a Limited Liability Company - please answer the following questions:

The amount of Capital: _____
 Name of Major Shareholder: _____ Private Phone: _____
 Private Address: _____ Business: _____

If the Business is a Limited Liability Company - please answer the following questions:

Name of Owner: _____ Private Phone: _____
 Private Address: _____ Business: _____
 Nature of Business: _____

TRADING REFERENCES

	Business Name	Contact Person	Business Phone
1	_____	_____	_____
2	_____	_____	_____
3	_____	_____	_____

We draw to your attention to our terms of trade in our catalogue, and especially the following:

- a. Legal and equitable title to and ownership of the goods supplied shall not pass to the purchaser until payment is received in full.
- b. **Payment is due in full on the 20th of the month following delivery** unless previously arranged.
- c. Any expenses, costs or disbursements incurred by the supplier in recovering any outstanding monies, including collecting agency fees or legal fees, shall be recoverable from the customer.
- d. I/We authorise any person or company to provide you with such information as you may require in response to your credit.
 I/We authorise you to furnish any third party details of the application and your credit, any subsequent dealings that I/We may have with you as a result of the application being actioned by you.

I confirm that the above particulars are correct and I acknowledge the above terms of trade.

Signature _____ Print Name _____ Dated _____



INDUSTRIES LIMITED



NEW ZEALAND LIMITED

GENERAL SALES CONDITIONS

INTRODUCTION

1. In these sales conditions the following words shall have the following meanings:
 - (a) "seller" means Pipeline Industries Limited
 - (b) "buyer" means the purchaser of goods from the seller
 - (c) "goods" means the products sold by the seller to the buyer
2. Unless the seller and buyer otherwise agree in writing
 - (a) these conditions and the items set out in the relevant invoice sent with the goods shall apply to all sales of goods and no other conditions shall apply. In the event of any conflict arising between these conditions and the buyer's order these conditions shall prevail. In the event of any conflict between these printed conditions and any terms or conditions written on the face of this document or the relevant invoice the latter terms shall prevail;
 - (b) quotations by the seller remain open for acceptance within 15 days from the date of the quotation;
 - (c) unless this quotation is accepted without qualification, the seller shall not be bound until the order is confirmed by the seller by a written acknowledgement or by delivery of the goods;
 - (d) the seller shall have the right to over or under deliver the quantity of goods ordered according to generally applied customs within the trade, as a rule plus/minus 10 per cent;

PRODUCT INFORMATION AND STATEMENTS

3. No warranty is given as to
 - (a) the accuracy of any technical and other data given to the buyer in printed material relating to goods, unless the seller and the buyer otherwise agree in writing;
 - (b) the conformity of delivered goods to any samples supplied.
4. All drawings and technical documents delivered by one party to the other party shall remain the property of the first party and must not be used by the other party or reproduced or brought to the knowledge of third persons without the consent of the first party. Where the seller has made any goods to the specifications as supplied by the buyer the buyer shall indemnify the seller from any cost, claim, loss or expense arising as a result of those specifications infringing or being alleged to infringe any patent, copyright, registered design or other intellectual property right of any other person.
5. No employee, agent or representative of the seller is authorised to make any representations, statements, warranties or agreements not expressed in these sales conditions or agreed in writing by the seller.

INSPECTION AND TESTING

6. All inspection and testing relating to goods and documentation relating to such inspection and testing requested by the buyer shall be paid for by the buyer in addition to the purchase price for the goods.

DELIVERY AND RISK

7. Delivery shall occur when the goods have either been despatched from the seller's works or reported by the seller as ready for despatch or for inspection if inspection has been requested by the buyer.
8. Risk in the goods shall pass on delivery.

DELAY IN DELIVERY

9. If either party finds that it is probable that it will not be able to comply with the agreed date of delivery it shall immediately notify that other party of an alternative required delivery date.
10. If a delay in delivery is caused by the seller the buyer shall have the right to cancel the contract upon receipt of a notice in accordance with clause 9, if the seller was aware that the delay in delivery would have caused the buyer loss.
11. If a delay in delivery is caused by the buyer, the seller shall have the right to delay delivery for such period as it considers reasonable, or to cancel the contract with respect to the delay in delivery.
12. Upon receiving notification in accordance with clause 9, the buyer, or the seller, as appropriate, shall if it intends to cancel the contract under clause 10 or 11 it shall do so without delay. If the contract is not cancelled then the delivery note notified pursuant to clause 9 shall apply.
13. The party who has caused delay shall not be liable for any penalty or damage as a result of that delay.

INSOLVENCY OF THE PURCHASER

14. If before delivery there arises reasonable grounds for belief that the buyer will not be able to fulfill its payment obligations to the seller on the required date, the seller shall have the right to demand security or payment in advance of delivery. If security to the reasonable satisfaction of the seller is not offered or, if payment in advance of delivery is not made without delay, the seller may cancel the purchase.

DEFECTS AND LIABILITY

15. When the buyer has received the goods it shall inspect the goods thoroughly in accordance with what is customary. If the buyer finds a defect he shall specify the extent of the defect within 8 working days after receipt of goods. If the buyer does not notify the seller of defects that it has discovered or ought to have discovered within the time limits stated above it shall be deemed to have waived any claim against the seller. The seller's liability for defects in

any event is limited to within 90 days after the buyer having received the goods.

16. It is agreed by the seller and buyer that:

- (a) the buyer shall have no claim against the seller except where the buyer proves to the seller's satisfaction that the goods are faulty due to defective workmanship or materials. Where the buyer proves such a defect and returns the goods to the seller within 8 days the seller will at its own cost and at its option repair or replace the faulty goods and shall pay for reasonable transportation costs for the defective goods but shall not be liable to pay for costs of dismounting, mounting and processing of the goods.
- (b) The buyer shall have no claim against the seller if the buyer has put the goods through further processing.
- (c) The liability of the seller, its agent or servant shall be limited to the lesser of the cost of replacement or repairs of the goods and shall not include damages for indirect or consequential loss.
- (d) The guarantees contained in the Consumer Guarantees Act 1993 are expressly excluded where the buyer acquires or holds itself out as acquiring the goods for the purposes of a business.

FORCE MAJEURE

17. The buyer has no right to claim compensation because the contract is not fulfilled, if the fulfilling of the contract is directly or materially hindered or impeded because of circumstances beyond the control of the seller including without limitation war, calling up of personnel for military service, governmental measures of various kinds such as confiscation and export and import prohibitions as well as refusal of licences on part of various authorities, delays in delivery of imported goods, inability to obtain components or materials locally, fire, floods and other natural events, any labour disputes, strikes, lockouts, go-slow procedures by workers and other withholding of labour, power shortage, traffic disturbances, damage to machinery or other dislocation of manufacture or rejections during manufacture which would not reasonably have been foreseen and faulty or delayed delivery by the seller's suppliers caused by circumstances as referred to in this clause. If the seller cannot fulfill the contract within a reasonable time because of the occurrence of an event mentioned in this clause, the buyer shall be entitled to cancel the contract with regard to such part of the contract as has not yet been fulfilled. Cancellation in accordance with this clause shall be the buyer's sole remedy. If the buyer cancels the agreement the seller shall be entitled to compensation from the buyer for the costs that it has incurred for fulfilling the contract up till the day of cancellation.

PAYMENT

18. Payment for goods supplied and any inspection charges, freight or insurance charges and goods and services tax shall be made by the buyer no later than the 20th day of the month following the month within which the goods were delivered unless the seller has otherwise agreed in writing. Interest at the rate of 18% per annum shall be payable on all amounts overdue calculated as from the date when due and payable until the date of payment and the charging of interest shall be in addition to all other rights of the seller.

TITLE TO GOODS

19. Until payment in full of all indebtedness to the seller in relation to the supply of the goods to the buyer, the seller and the buyer agree that:
 - (a) the title to the goods supplied remains with the seller;
 - (b) the buyer shall store and identify all goods supplied in such a way that it is clear that they are the property of the seller and all storage and insurance costs shall be met by the buyer;
 - (c) the buyer hereby irrevocably gives the seller, its agents and servants, license upon giving reasonable notice to enter on and into premises occupied by the buyer to search for and remove any of the goods supplied and if the goods or any of them are wholly or partially attached to or incorporated in any other goods the seller may where practical disconnect or sever the goods in any way whatsoever as may be necessary to remove the goods without in any way being liable to the buyer or any person claiming through the buyer;
 - (d) if the seller exercises his right to reclaim the goods it shall be entitled to dispose of them for its own benefit and the buyer shall indemnify the seller for:
 - (i) any loss in price incurred by it on realisation against the price at which such goods were contracted to be bought by the buyer;
 - (ii) any costs incurred by the seller in exercise of its right to reclaim the goods whether relating to the repossession, storage or resale of the goods (including legal costs as between solicitors and own client);
 - (e) nothing in this clause shall be construed as permitting the buyer to return the goods or any part of them for any reason.

NON-WAIVER

20. All rights power and remedies of the seller shall remain in full force notwithstanding any neglect forbearance or delay in enforcement.